## Grainger Canada Steps Up to Support Municipalities Across Canada

April 24, 2020

In response to the global COVID-19 pandemic and the toll that it is taking on communities throughout Canada, Grainger Canada has stepped forward to equip municipalities with sorely needed personal protective equipment (PPE) and supplies.

In the face of supply shortages – especially with PPE for frontline workers – Grainger Canada has made arrangements to fill orders from even small municipalities with essentials such as hand sanitizer and rubber gloves. Without a company like Grainger making this initiative, smaller orders would typically be passed over in favour of bigger requests from large cities, presenting difficulties for municipalities that must continue to provide essential services.

"Our municipalities must continue to serve residents, even in the face of potential health risks," said Jeff Barten, Energy & Asset Services Manager at LAS with the Association of Municipalities of Ontario (AMO). "We are grateful to partners like Grainger Canada that can help protect our communities."

Grainger's ability to facilitate these requests is due largely to a cooperative procurement partnership between suppliers like Grainger and municipal associations throughout the country. Representing over 2,000 municipalities from coast to coast, municipal associations are able to combine their collective purchasing power to create an economy of scale that benefits both the public and private sectors.

"Working together with municipal and business partners across the country is what Canadians expect from their communities, especially in difficult times like these," said Duane Gladden, Director of Business Services at the Rural Municipalities of Alberta (RMA).

Municipalities that are having difficulty procuring PPE or other supplies are encouraged to contact their province's municipal association to leverage the cooperative purchasing systems.















For more information, please contact:

British Columbia
Kim Theissen
Client Relations Manager
kim@RMAtrade.com

Alberta
Ryan Yavis
Client Relations Manager
ryan@RMAtrade.com

Saskatchewan
Tyler Hannemann
Manager of Business Development
rma@sarm.ca

Manitoba
Ainsley Murdock
Client Relations Manager
amurdock@amm.mb.ca

Ontario
Ainsley Murdock
Client Relations Manager, Group Purchasing Program
amurdock@amo.on.ca

**Tanner Watt** *Municipal Energy Specialist, Eastern Ontario*<u>tswatt@amo.on.ca</u>

Atlantic Provinces
Tim Elms
Client Relations Manager
telms@nfsm.ca













