

GRADER BLADE PROGRAM

RMA Trade's Grader Blade Program was developed in 2016 to streamline the procurement process for grader blades and other ground engagement tools. RMA Trade utilized a Request for Proposal (RFP) to establish firm contractual agreements with selected suppliers and establish a standing offer agreement with several vendors that provides our membership with pricing reflective of the collective volume of all RMA members.

The RMA has historically provided value to membership by working exclusively with approved trade suppliers to ensure consistent quality, service, and products, along with competitive pricing. To meet the changing regulations, RMA Trade has established this standing offer purchasing solution to reduce the administrative time and effort required to obtain the maximum value for each members procurement budget.





PROGRAM BENEFITS

- Minimizes price fluctuations Volatility in this market is determined by changes in the cost of raw goods, the introduction of foreign competitors to the marketplace, and the slim margins for vendors in the supply of goods.
- CFTA-compliant.
- Transparent and consistent pricing
- Minimizes administration. Our membership does not need to go to tender year after year.
- The pricing model for RMA's program consists of an everyday discount price for smaller quantity orders and truckload pricing for orders that constitute direct delivery.

AVAILABLE SUPPLIERS

VALLEY BLADES LIMITED

www.valleyblades.com

ADDRESS	CITY / TOWN	POSTAL	PHONE
14550 - 115A Ave.	Edmonton	T5M 3C5	780.452.1430

WEARPRO EQUIPMENT

www.wearproequipment.com

ADDRESS	CITY / TOWN	POSTAL	PHONE
50, 3504 - 72 Ave.	Calgary	T2C 1J9	403.263.6713
30 Manitoba Court	Spruce Grove	T7X 3A6	780.960.1452

HOW TO USE

- 1. Contact your local supplier and let them know you are interested in using the RMA offering.
- 2. Provide the dealer with your specifications and they will provide you with a price.
- 3. Confirm your purchase.

CONTACT US

For more information on RMA's Grader Blade Program, please contact us:

Dave Dextraze, CET

Manager of Vendor Relations 587.986.4189

dave@RMAtrade.com

Jerad Uytterhagen

Client Relations Manager 403.620.1155

jerad@RMAtrade.com

Tyler Hannemann

Manager of Business Development 587.987.6785

tyler@RMAtrade.com

Ryan Yavis

Client Relations Manager 780.720.5145

ryan@RMAtrade.com

Carolyn Caldwell

Client Relations Manager 780.893.7174

carolyn@RMAtrade.com