

2019-04-29

Gerald Rhodes  
Executive Director  
Rural Municipalities of Alberta  
2510 Sparrow Drive  
Nisku, AB T9E 8N5

**Re: 2019 Alberta Roadbuilders and Heavy Construction Association Equipment Rental Rates Guide and Membership Roster**

Dear Mr. Rhodes:

A handwritten signature in black ink, appearing to read 'Gerald', is written over the text 'Dear Mr. Rhodes:'. The signature is cursive and includes a long horizontal stroke at the end.

The Alberta Roadbuilders and Heavy Construction Association (ARHCA) is pleased to announce that the 2019 edition of the Equipment Rental Rates Guide and Membership Roster is now available and has undergone some significant changes that we want you to know about.

Beginning in 1995, Alberta Transportation and the Association worked in cooperation to provide a Rental Rate Guide to the roadbuilding and heavy construction industry. In 1997, production of the Guide became the sole responsibility of the Alberta Roadbuilders and Heavy Construction Association. We have heard from a few individuals working in the municipal arena that ARHCA equipment rates are considered high and are being discounted by some municipalities.

The rates are calculated objectively using current, Alberta-based data each year and a mechanism to reflect spikes in market forces. In order to maintain rates that are accurate, fair and most importantly, reflective of the current market; the ARHCA has thoroughly reviewed and amended its calculation factors for 2019 specifically around ownership and operating costs, resulting in more appropriate and competitive rates.

The 2019 Edition has also undergone a reorganization of existing models and their age categories. This will ensure that accurate equipment prices are reflected, based on the age of the equipment being used. We believe the 2019 Equipment Rental Rates Guide is a true reflection of ownership and operating costs, and fair compensation for equipment owners.

We encourage all rural municipalities to use the guide without discounting the rental rates. I would be most grateful if you could share this information to your Membership through your regular communications. Please advise if you would prefer a different format.

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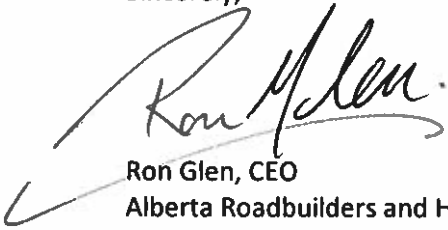
This ARHCA Rental Rates Guide is the accepted authority for:

Alberta Transportation  
Alberta Environment and Parks  
Parks Canada  
Canadian Forest Service  
City of Calgary force account rates  
City of Edmonton force account rates for contracted roadway construction  
City of Edmonton Transportation and Streets for the winter road program

It is also used frequently by irrigation districts, municipalities, counties, towns, villages, and consulting engineers. This guide is the standard for equipment rental rates for roadbuilding and heavy construction in Alberta.

We are happy to answer any questions you may have regarding the 2019 ARHCA Equipment Rental Rates Guide and Membership Roster. Please forward email questions from your Members to [info@arhca.ab.ca](mailto:info@arhca.ab.ca)

Sincerely,

A handwritten signature in black ink that reads "Ron Glen". The signature is fluid and cursive, with a long horizontal stroke at the end.

Ron Glen, CEO  
Alberta Roadbuilders and Heavy Construction Association